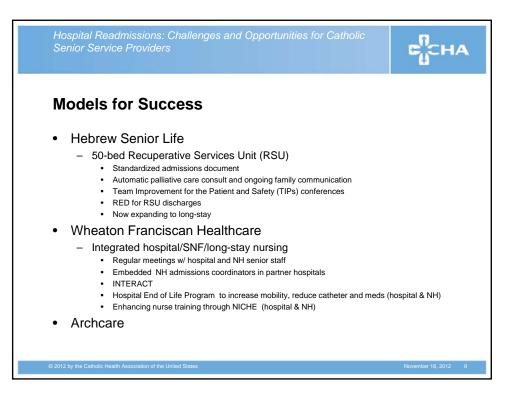
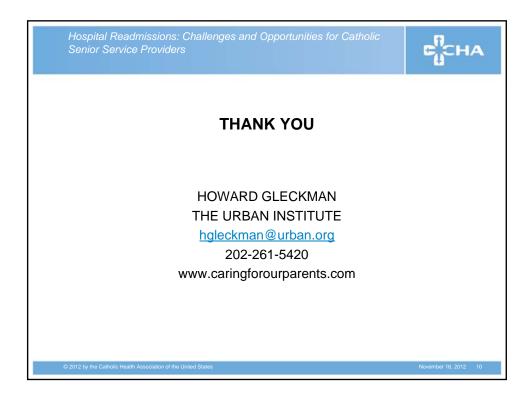


Hospital Readmissions: Challenges and Opportunities for Catholic Senior Service Providers				
Solutions				
Problem	Solution			
Lack of resources	Hire/reconfigure staff/culture change Does it pay?			
Poor internal communication	Training/technology/culture change			
Low confidence by external physicians	Better communication/technology			
Poor relationships w/ hospitals	Resident case managers Communication w/ discharge planners			
Family issues/liability	Better communication w/ families, EOL planning, POLSTS,DNH			
Perverse Incentives	New payment & delivery models: Managed care/ ACOs/ bundled payment			
	November 16, 2012 8			

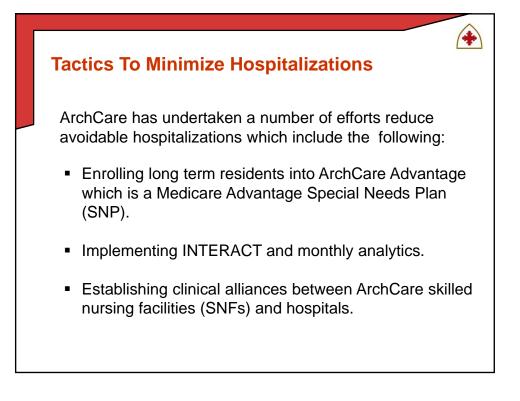


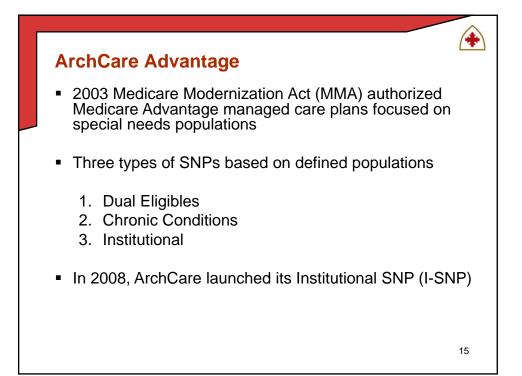




		1
ArchCare		
ArchCare is the continuing care community of the Archdiocese of New York	ne	
 The system that serves frail and disabled individuals in City and the Hudson Valley. Encompasses 7 nursing homes, a long term acute car managed long term care plans, home care, and hospic 	e hospital,	
CONSUMER DEMOGRAPHICS		
NUMBER OF SNF RESIDENTS (Average Daily Census)	2,409	
Number Of New SNF Admissions Per Year	3,836	
Managed Care Enrollment	1,511	
Number Of Consumers With Developmentally Disabilities Served	2,145	
MANAGED CARE STATISTICS		
I-SNP Enrollees	1,236	
PACE Enrollees	275	
WORKFORCE		
Number of FTE'S	4,491	

Services/ Program	Capacity	Service Area		
Nursing Home Care	 2,331 beds 431 subacute beds 48 Huntington's beds Approx. 100 dialysis beds 	Manhattan (ArchCare = 25% of beds in the county), Bronx, Staten Island, Dutchess, Orange		
AIDS Nursing Home Care 156 beds		City-wide resource		
Long Term Acute Care Hospital	225 beds (Calvary)	Regional resource		
Specialty Hospital	50 beds (OPWDD – Article 16)	Regional resource		
ArchCare Senior Life (PACE)	200 - 400 participants	Manhattan, Bronx		
ArchCare Advantage	> 1,236 enrollees	Manhattan, Bronx, Staten Island, Dutchess, Orange		
Outpatient Clinic (OPWDD – Art. 16)	20,900 onsite visits; 40,300 off-site visits	City-wide resource		
	> 12 400 (CHHA VISITS (Calvarv))	North Manhattan, Queens, Bronx, south Westchester.		
Home Care	> 820 CHHA census (VNR) City-wide resource			
	~690 LTHHCP census (VNR)	Manhattan, Brooklyn, Queen		
Hospice Care	ADC: 206; Home Days: 73,726	Regional resource		
Adult Day Health Care	30 slots	Staten Island 13		



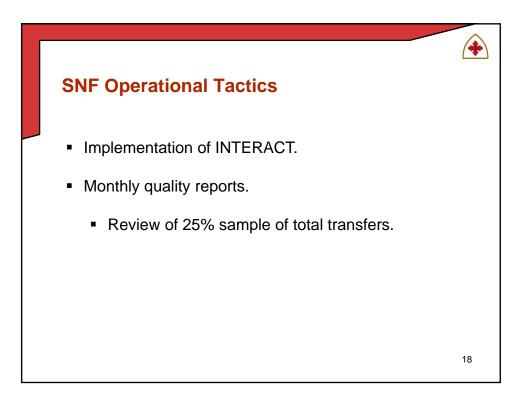


	ce: Percent of Beneficiaries By I Inpatient Hospitalizations				
	Zero	1	2	3 or 4	5 or more
I-SNPs nation-wide*	83.2%	12.1%	3.1%	1.1%	0.4%
ArchCare Advantage (I-SNP)**	82.1%	12.9%	3.4%	1.3%	0.3%
Institutional Medicare FFS*	46.8%	24.4%	13.2%	10.9%	4.6%

* Source "SNP Alliance Annual Profile & Advanced Practice Report," The Lewin Group, February 2012.

** 2011 data.

I-SNP Performance (cont'd)					
	National I-SNP	Institutional FFS			
Median Risk Score	2.14	1.84			
Hospitalization Rate per 1,000 Beneficiaries	1,820 days	7,497 days			
Median ER Visits per 1,000 beneficiaries	367 visits	714 visits			



Clinical Alliances – Case Study

Terence Cardinal Cooke Health Care Center (TCC)

4

- 679-bed SNF
- East Harlem, Manhattan
- Mount Sinai Hospital (MSH) neighboring hospital.
 - Formal clinical alliance agreement.
 - Monthly meeting of joint management committee
 - Clinical Transitions Manager
 - Medical Director for TCC's sub-acute unit
 - Written transfer protocol
 - Physician to physician contact
 - Clinical rounding AIDS

These collective efforts resulted in a 18% reduction of hospitalizations from 1,132 to 927 (2010 to 2011)

